

Etienne Champagne, Eng. MBA  
Vice President, Construction & Development,  
Emerging Markets

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## LANGUAGES

French: mother tongue  
English: daily use  
Spanish: basic knowledge

## PROFILE

Manager with more than 13 years of experience in managing and developing large-scale wind farm projects.

Solid experience in acquisitions, commercial negotiations and financial and technical planning for projects.

In addition to experience in developing wind farm projects, participated in developing and implementing a number of natural gas and biomass energy sites in Canada and in the United States.

Member of the Ordre des ingénieurs du Québec, with a bachelor's degree in mechanical engineering from Université Laval and an MBA from Université de Sherbrooke.

## EDUCATION

- **MBA** **2005–2008**  
Université de Sherbrooke
- **Bachelor's degree in mechanical engineering** **1999–2003**  
Université Laval

## PROFESSIONAL EXPERIENCE

### **Vice President, Construction & Development, Emerging Markets, Gaz Métro** **2017–present**

- Identification and management of strategic business opportunities
- Management of operations, construction and company development, including operations teams for LNG, RNG and renewable energy activities.

### **Senior Director, Development, Gaz Métro** **2016–2017**

- Management of operations, construction and company development, including operations teams for LNG, RNG and renewable energy activities.

### **Project Director, Boralex Inc.** **2015–2016**

- Management of engineering, construction and project leader teams to complete North American projects totalling 315 MW.

### **Director of Wind Farms in the Seigneurie de Beauré, Boralex Inc.** **2011–2015**

- Managed and organized construction, contractual, human resources, accounting and other management activities related to construction of 272-MW projects.
- Participated in financing for a \$800 million project
- Managed project team synergy to make the project a success

### **Director of Wind Development, Boralex Inc.** **2008–2011**

- Responsible for the wind development department.
- Managed and negotiated wind projects under development and acquisitions in Canada.
- Participated in developing and completing Thames River wind parks in Ontario with a capacity of 90 MW.

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Development, Emerging Markets

### **Project Manager, Boralex Inc.**

**2004–2008**

- Member of the team responsible for developing gas, wind and biomass projects as a project manager and as technical support for process design.
- Responsible for projects, oversight, planning and relations with clients and authorities.
- Participated in developing a wind project as part of a 2,000-MW request for proposals from Hydro Québec. Developed a winning 272-MW project.
- Participated in developing a wind project in different regions of Canada.
- Participated in developing a co-generation project in Toronto. Responsible for the financial planning for the project, environmental authorizations, the schedule, government permits. Negotiated and worked on long-term agreements with suppliers.
- Participated in developing a cogeneration plant at Kingsey Falls. Responsible for budgeting, scheduling, pricing for Hydro-Québec and for steam clients.
- Participated in developing wind projects in Gaspésie. Financial planning, political and public meetings, commercial negotiations.

### **Junior Mechanical Engineer, Boralex Inc.**

**2003–2004**

- Technical head for Boralex Inc. biomass plants located in Maine, New York and Québec in optimization and development.
- Negotiated long-term contracts for all plants in Maine and New York.
- Participated in financial planning and managing a 20-MW cogeneration plant in Fermeneuve.
- Carefully tracked operations and work at biomass plants in Québec.

### **16-week contract, Boralex Inc.**

**Summer 2002**

- Took part in a request for proposals from Hydro-Québec for gas plants and thermal plant development projects.

### **18-week internship, Boralex Senneterre Inc.**

**Summer 2001**

- Helped manage the construction of a cogeneration plant fuelled by forest waste, producing power of 34.6 MW.

## **PROFESSIONAL ORDERS**

- Member of the Ordre des ingénieurs du Québec

## **COMMUNITY INVOLVEMENT**

### **➤ Member of the Omnimed board of directors**

Company with the mission to create a shareable file for doctors, pharmacists and R&D